



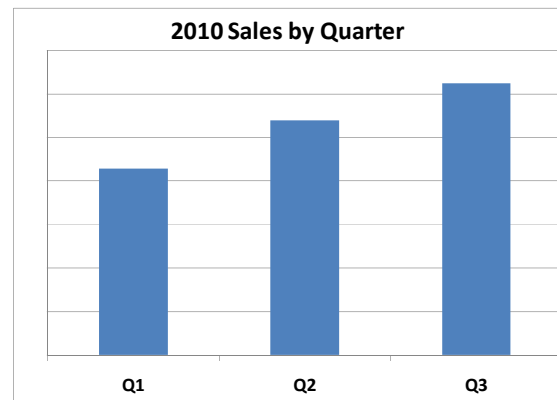
**Advanced Metalworking**

---

## **Metcam Reports Record Revenues as Innovative Approach Pays Off**

November 9, 2010 (Alpharetta, GA) – Metcam, a fabricator of sheet metal components and assemblies for OEMs, announced today that they achieved record revenues in the third quarter of 2010. Quarterly revenues increased 46% over the first quarter and 26% over the second quarter, resulting in the second highest quarterly sales on record for the 21-year old firm. Furthermore, the manufacturing firm is projecting record yearly revenues of more than \$20 million, representing a 16% growth in annual sales over 2009.

“Diversifying our customer base has allowed Metcam to avoid many of the negative effects from the economic downturn that impacted so many manufacturing organizations,” stated Bruce Hagenau, President of Metcam. “We’ve not only entered new industries but also new geographies.”



Metcam’s primary business comes from manufacturers of telecommunications, electronics, fire detection, and HVAC equipment, but Metcam’s extensive metalworking capabilities also allow them to touch such varied industries as high tech fume extraction and commercial bathroom fixtures.

While typically manufacturers prefer to partner with fabricators within a reasonable driving distance from their plant, Metcam has so tightly wound logistics with their fabricating services that they are able to support not only companies in their backyard but firms across the country and around the world.

“Adjusting our approach to who our customers are and can be has protected our business,” continues Hagenau. “We’re now entertaining opportunities on entirely new horizons – and continents – that before were never a consideration.”

## Metcam Reports Record Revenues as Innovative Approach Pays Off

### About Metcam

Metcam is a fabricator of precision sheet metal components and assemblies for original equipment manufacturers (OEMs) representing a wide variety of industries including telecommunications, electronics, fire detection and HVAC. Metcam's advanced metalworking capabilities include laser cutting, punching, forming, hardware insertion, welding (including robotics), powder painting, silkscreen and assembly. Metcam also assists clients with product design and manufacturability to reduce their total cost of production. Metcam's award winning service combined with an aggressive focus on quality, environmental management and lean manufacturing, simplifies the outsourcing decision for firms worldwide. For more information, visit [www.metcam.com](http://www.metcam.com).

### Contact:

Jennifer Koon  
Michael Mackenzie Communications  
770.645.7990  
[jenniferk@michaelmackenzie.com](mailto:jenniferk@michaelmackenzie.com)